

EVERYTHING DiSC®

# MANAGEMENT



## INTRODUCING

## *EVERYTHING DiSC® MANAGEMENT*

*Everything DiSC® Management* teaches managers how to bring out the best in each employee.

**E**verything DiSC Management is classroom training that uses **online pre-work, engaging facilitation** with **contemporary video** to create a personalized learning experience.

Using DiSC®, a simple and intuitive learning model, participants recognize and understand the styles of the people they manage. The result is managers who adapt their styles to **manage more effectively**.

### KEY TOPICS

*Everything DiSC Management* focuses on five vital areas:

**Introduction to Your Management Style:** Participants discover how their DiSC styles affect their management styles, examining their unique priorities as managers. Participants then learn how to identify the DiSC styles of the people they manage.

**Directing and Delegating:** Participants learn their strengths and challenges when directing and delegating. And they learn how to adjust to fit the needs of the people they manage.

**Motivation:** Participants discover how their DiSC styles affect the motivation of others. And they learn to identify and adapt to increase others' motivation.

**Developing Others:** Participants learn about their natural styles of developing others. They also discover the development preferences for each DiSC style and how to accommodate each style.

**Working with Your Manager:** Participants learn to modify their approach to meet the needs and preferences of their bosses. They increase their ability to influence and communicate effectively with their managers.



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*Everything DiSC® Management* is the most in-depth, easily customizable DiSC®-based management-training solution available.

## ALL-NEW PROFILE

**In-depth:** Research-validated online assessment with 26-page management-specific profile helps managers understand themselves, their employees, and their boss.

The *Everything DiSC® Management Profile* is sold separately and may be used on its own or with the companion facilitation.

**Easily Customizable:** New online tailoring options make it easy to remove or rearrange pages, customize the profile title, or print selected sections.

## USER-FRIENDLY FEATURES

**Total Portability:** Facilitation, video, PowerPoint®, and handouts are delivered on a USB drive with ample space to save customized programs in one spot.

**24/7 Online Support:** Get the latest best practices for customizing your program anytime with the new online help feature. Access up-to-date research and resources.

## ALL-NEW FACILITATION

**In-depth:** Six one-hour modules, fully scripted facilitation with engaging activities and management-focused video.

**Easily Customizable:** Switch out video clips. Modify the PowerPoint, Leader's Guide, and handouts. Add or delete sections to fit any timeframe: from one hour to full-day.

**Engaging Video:** Contemporary video includes a six-minute introduction to management styles plus 30 vignettes featuring real-world, management-specific interactions.

### **Everything DiSC Management facilitation includes**

- Leader's Guide in MS Word
- PowerPoint with embedded video
- Standalone, menu-driven video
- Participant handouts in MS Word
- Templates and images
- Sample *Everything DiSC Management Profile*
- Resource and research sections
- *Everything DiSC Management Interaction Guides*



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